

ETC

Echo Treatment Center,
LLC
"We Heard You"

Annual Report

January 1 st to December
31st
2017

50 East Wylie Ave. Suites 2 and 3
Washington, PA 15301

724-222-6220

Report available upon request or go to
www.echotreatment.com to view

Revenue Trends 2017

1st Quarter 0 %

2nd Quarter 40% growth

3rd Quarter 40 % growth

4th Quarter 20% growth

Expense Trends

1 st Quarter 0% increase

2nd Quarter 25%

3rd Quarter 25%

4th Quarter 15%

Factors:

- As census increases, the number of counselors must increase as a 35-1 DDAP staff to client ratio must be adhered to.
- As census increases the amount of medical hours must increase. DDAP requires 1hr of physicians or CRNP time per every 10 patients per week
- Increase in normal variable costs such as drug testing, TB solution, supplies, methadone, etc.

ETC currently services 245 patients daily and has serviced a total of 357 patients throughout the year.

On February 1 st 2017 ETC entered into a contract with Value Behavioral Health to accept Washington County Medical Assistance patients in addition to the already existing contracts for Beaver and Greene county.

ETC has passed a State DDAP annual licensing renewal inspection on August 24th and 25th of 2017 with very few citations. These citations have been addressed and plans of corrections have been implemented.

ETC has earned a three year full accreditation from CARF in December of 2016. We are very proud of the accreditation having earned the highest accreditation possible by one of the worlds largest and most stringent accreditation bodies.

ETC strongly believes that patients must be treated with respect, dignity and compassion in a warm, safe and relaxing environment conducive to recovery. This will lead to less turnover in staff and increased retention rates of patients and a more stable environment.

ETC patient census breakdown as of 12/31/2017

- 46% Female
- 54% male
- 58% medicaid
- 42% self pay

For more information about the program please call
724-222-6220

